



Socratic Search

University Admissions Consulting Program for America and Canada

Yellowstone English/Environmental Studies Program International (YESPI) is an American education company. Beginning in 2014, it has hosted several workshops and education programs in the Yellowstone region of the United States. Its partners include regional universities, Yellowstone research centers, education institutions, and numerous service providers. YESPI's programs have been university accredited since 2016. Students can earn two to three American university credits through YESPI's summer and winter programs and its Yellowstone Internship program.

Beginning in 2018, YESPI is launching the **Socratic Search** program. This is a consulting service to help high school students and their families find the best options for a university education in America and Canada. There are more than 5,000 colleges and universities in the United States alone. There are at least 100 Canadian universities that international students can attend. The American universities range from highly selective and famous universities such as Stanford or Harvard which have a 5 percent admissions acceptance rate to state universities that are sometimes easy to get accepted into to community colleges or open admissions colleges that accept anyone who can pay the tuition. There are many, many options for university education in North America. The challenge is to find the best option for each student's family situation, desired major, and career dream.

The Socratic Search method poses a series of questions for students to answer so they can narrow the search for the best school for each particular student's desires and situation. For example, if the student wants to study in a metro area, in a particular state/province, on the West or East Coast. These questions are also relevant for a student who has a high or low SAT score, strong or weak GPA, enough money to pay high tuition, not enough money to pay the full tuition (so financial aid will be necessary), and so on.

The key is that YESPI staff will take the time to walk through each step with the student (and his/her family) to identify the best options available in the United States and Canada. This short document details the eight steps of the Socratic Search method. The first three steps require the student to complete forms and answer a series of questions. This provides a data set on the student's case. The following four steps involve YESPI analyzing this information to create and then execute a strategic plan to find the very best North American university for the student. This is done using YESPI's data resources, experience, education contacts, and in-depth conversations with the student and his/her family. The final step is making sure the student arrives safely in his/her new home and is fully prepared to begin studying.

For Vietnam, YESPI Founder and CEO Sam Korsmoe will manage the student cases. Sam's bio is available on the YESPI website at www.yespi.net and he can be reached anytime at (84) 077 220 0653 or by email at sam@yespi.net

The Steps to a North American University Education

1. Complete the '*Your Package*' template. This document, as well as documents for Step 2 and 3, will be sent separately from this introduction. The questions posed at this stage will quantify and qualify the assets and liabilities that will be part of the student's university applications. The information needed should be easily available from a student's high school records as well as work already begun for college applications such as the personal essay, letters of recommendation, transcripts, and other documents.
2. Students must then select a '*Program Area*' and then narrow this choice as clearly as possible to a specific major and career. This is the '*What I want to do with my life*' step. It will define what the student will study at university and what she/he dreams of doing as a career. YESPI staff will help in as much detail as possible with this choice.
3. Complete the '*Your Choices*' template. This covers a variety of questions on universities (e.g. big or small school, rural or urban, expensive or not too expensive tuition, etc...). The student must select his/her preference on a range of issues to then develop a list of schools that offer the best chance for acceptance and completion of the student's desired major. This step quantifies and measures numerous criteria about the many university options in the USA and Canada.
4. YESPI staff will then analyze and discuss the '*Your Package*' and '*Your Choices*' documents with each student. The goal is to streamline and add value to the search for the most applicable, realistic, and 'best fit' college or university for each individual student.
5. YESPI will develop a list of the universities that fit the student's situation, choices, and desires for a career. With this tangible list in hand, YESPI founders will then create a detailed plan for the student and his/her family.
6. YESPI will research and write a strategic plan to apply for the schools on this list. This will include 'a dream school list,' 'a backup school list,' and 'an easy to get into school list.' This plan will also include a strategy for how to pay for all four (or more) years of university education with the ultimate goal of getting the student to graduation within five years.
7. Execute the strategic plan. This will be a multi-month effort between the student and YESPI in face to face consultations as well as through online meetings via Skype, WeChat, Viber, or Facebook. The end goal of this strategic plan is to submit the correct number of applications to the best universities that represent the best fit for the student.
8. Cultural Connection. This final step takes place AFTER the student has arrived in his/her new home country, state, city, and university. It is to help them adjust and adapt to their new community. This could involve everything from housing assistance to identifying someone from the student's country (Vietnam, China, etc...) who can show them around, become like a 'host parent' and liaise with the students family back home.

To start the process, contact Sam Korsmoe directly at the contact info above.